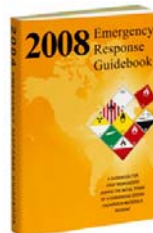
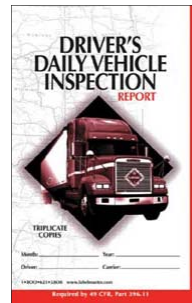
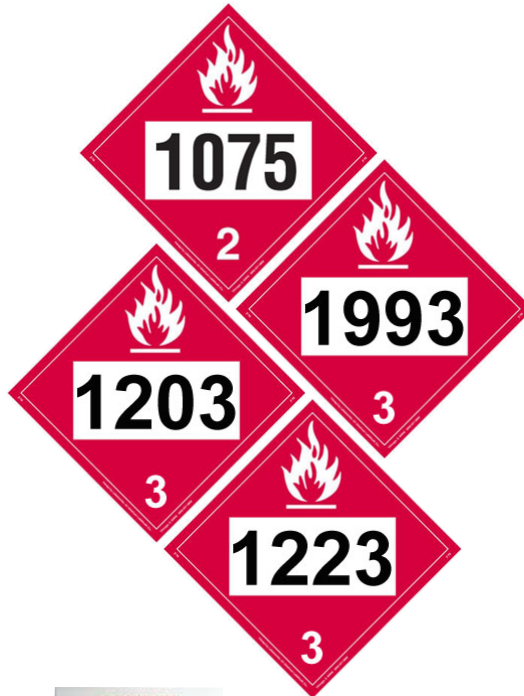


Products & Services

2009-2010 Catalog

- Hazmat Employee Training Workbooks
- Emergency Number Sign & Decals
- Reusable Laminated Shipping Papers
- Transportation Regulations
- Security Plan Compliance Package
- Hazmat Motor Carrier Compliance Package
- Drug & Alcohol Testing Program
- On-Site Motor Carrier Compliance Audits
- Training Seminars



**24-HOUR
EMERGENCY
NUMBER
1-800-633-8253**

Accidents, Spills, Leaks or Vandalism

To reorder this sign, call PERS: 1-800-728-2482 • www.pers-er.com

1-800-728-2482

www.pers-er.com



Thank you!

We would like to take this opportunity to thank each of our customers for choosing PERS as your 24-hour emergency response telephone number and resource for DOT compliance solutions.

You have a choice in emergency number services and we value and appreciate your business. It is our continued goal to provide cost-effective products and services and prompt, personal service you can count on.

Personal, professional service have always been top priorities. It's part of our ongoing philosophy and commitment to customer satisfaction. We believe this is what sets PERS apart from other emergency number service providers.

Your comments, suggestions and feedback are always welcome. Please let us know how we can serve you better.

Once again, thank you for your business. Should you have any questions about your emergency number coverage, or any of our products or services, please contact us for immediate assistance.

Sincerely,

PERS Staff and Management



**24-Hour Nationwide Emergency Response
Telephone Number Coverage**

800-633-8253



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Are You Taking Advantage of Us?



At PERS, accessing the most current regulatory information affecting hazardous materials transportation and storage is just a phone call away.

Since 1989, PERS has provided regulatory compliance assistance to marketers and carriers in the petroleum, propane, welding gases, specialty gases, and chemical industries. We serve thousands of customers nationwide providing emergency response telephone number, hazmat employee training and MSDS fulfillment services.

We understand the challenges and complexity of conducting business within the parameters of heavily regulated industries. For your business, the cost of error or oversight can be high.

With our combined expertise in hazardous materials transportation, storage, regulatory compliance and emergency response, PERS provides a complete resource center for compliance assistance.

Additionally, we can serve in an advisory capacity to review and respond to letters of discrepancy or citations from state or Federal enforcement agencies.

Regulatory Support Services

Your PERS registration includes DOT regulatory support at NO ADDITIONAL CHARGE. We invite you to take advantage of our compliance support services whenever you need assistance!

Should you have specific questions concerning a regulatory issue, please contact PERS by phone (800-728-2482) or submit questions using our on-line form. Just go to our website (www.pers-er.com) then click on "Contact" for the Quick Form ... It's just that easy!



On-site Compliance Review

Are you prepared for a DOT Compliance Review?

A Compliance Review is an on-site examination of a motor carrier's operations by a State or Federal safety investigator to determine a motor carrier's safety fitness. The Compliance Review focuses on a carrier's management controls, operational performance, accident history, and compliance with the Federal Motor Carrier Safety Regulations and applicable Hazardous Materials Regulations.

Compliance Reviews are generally conducted at the carriers principal place of business and may include an examination of the following requirements of Title 49, Code of Federal Regulations:

- Alcohol and Controlled Substances Testing (Part 382)
- Commercial Driver's License Standards (Part 383)
- Financial Responsibility / Proper Insurance (Part 387)
- Knowledge of the Regulations / Accident Register (Part 390)
- Qualification of Drivers (Part 391)
- Hours of Service for Drivers (Part 395)
- Vehicle Inspection, Repair and Maintenance (Part 396)
- Hazardous Materials Compliance (Parts 100-185)



Schedule PERS to evaluate your company's compliance readiness, BEFORE you undergo an actual DOT Compliance Review.

Rick Gardner (*PERS Compliance Review Specialist*) will conduct an examination of your operation for compliance, just like an actual DOT investigator would. During the review process, recommendation will be made for correcting identified problems. Additionally, a detailed report will be provided concerning the findings of the compliance review, including specific guidance for addressing discrepancies. You could save thousands in possible fines/penalties by correcting problems now, instead of waiting for an actual DOT compliance review.

Daily Rate *Call PERS to receive a proposal: 1-800-728-2482

Rick Gardner

Compliance Review Specialist



Average number of days needed for an effective compliance review, based on company size:

Small Company (up to 10 drivers).....	1 - 2 days
Medium Company (11 to 49 drivers).....	2 - 3 days
Large Company (50 + drivers).....	3 - 5 days

Rick Gardner is a retired enforcement officer with over 20-years experience as a DOT Motor Carrier Investigator. He has served as a member of the National Cargo Tank Technical Assistance Group, formed and operated by the Federal Motor Carrier Safety Administration (FMCSA). Rick has also served as Region 4 Chairman of the Cooperative Hazardous Material Enforcement Development organization (COHMED).

HAZMAT EMPLOYEE TRAINING WORKBOOKS

Workbooks Tailored to Specific Industries

Petroleum



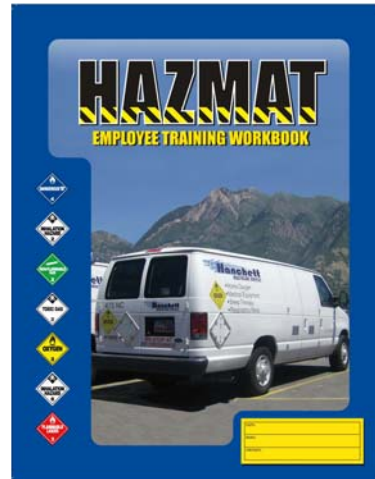
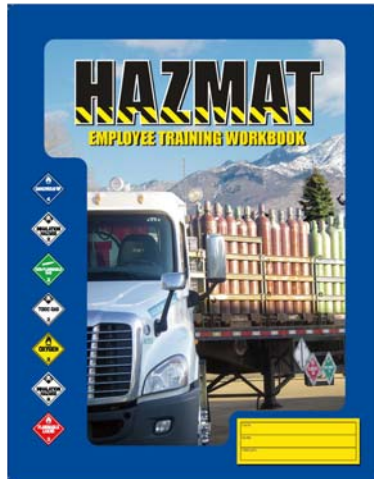
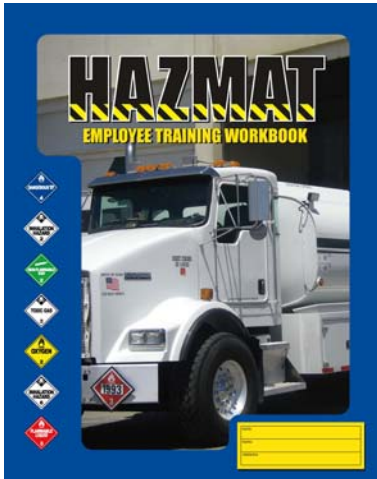
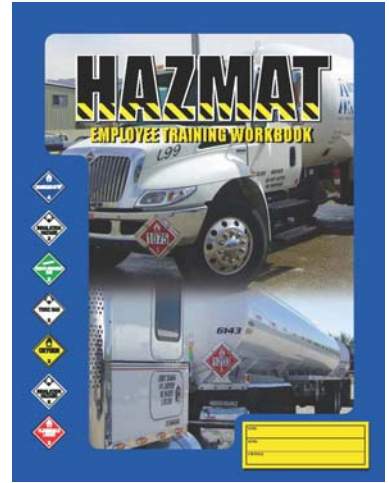
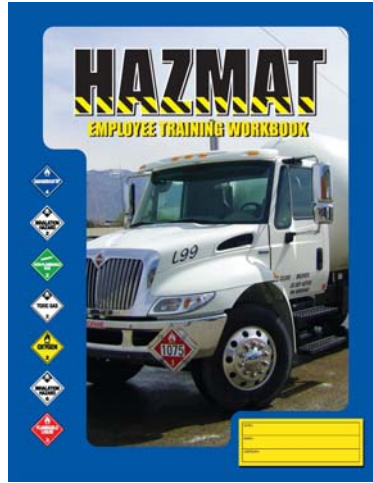
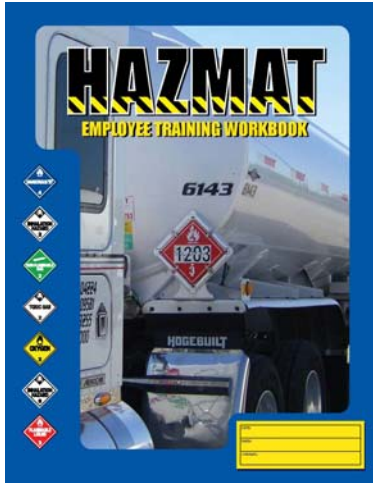
Propane



Petroleum
& Propane



Welding
Gases



Construction



Multi-Modal



Shippers



Home Medical

Do you have concerns that your hazmat training does not meet the USDOT requirements ... or it's not as effective as it should be?

Most companies struggle with providing meaningful hazmat employee training that meets the DOT training requirements. And many companies address hazmat employee training in a way that does not fully comply with DOT regulations. Some are not addressing hazmat employee training at all.

New hazmat employees must be trained within 90 days of hire. Existing hazmat employees must receive recurrent training at least every three years (49 CFR §172.704). Some hazmat employers are under the false impression that the commercial drivers license and hazmat endorsements satisfy the DOT training requirements. Unfortunately, they do not.

Over 30% of all fines levied by DOT are violations where companies fail, or fall short, in their efforts to comply with the hazmat employee training requirements.

Our Hazmat Employee Workbooks are a break-through product, providing unprecedented ease of use, at a cost you can afford. You don't have to spend your valuable time struggling to tailor a training program. Each hazmat employee completes their workbook and then is kept on file.

Our workbook includes:

- Easy to use format
- Tests for each chapter
- Required Certification document, bound into workbook

QTY: 1	QTY: 2-5	QTY: 6-10	QTY: 11-15	QTY: 16-24	QTY: 25 +
\$39.95	\$29.95 ea.	\$26.95 ea.	\$24.95 ea.	\$22.95 ea.	\$19.95 ea.

For Questions, please call: 1-800-728-2482

Order Online: www.pers-er.com * Fax Order Form to: 801-629-0680

Additional DVDs for Employee Training & Safety Meetings

Properties of Class 3 Flammable Liquids

What do vapor density, ignition temperature, and flash point mean? Learn about the characteristics of the DOT Class 3 flammable liquids in this 10-minute informative video.

Item #DVD-504..... \$29.95

Ready To Roll - Inspecting Commercial Motor Vehicles

Pre-trip and post-trip inspections give drivers a better chance of controlling the environment where defective parts and equipment could possible fail. Both industry and enforcement personnel agree that vehicle inspections are more than just a legal requirement, they are common business sense.

Item #DVD-506..... \$29.95

Understanding the Materials of Trade (MOTs) Exception

Materials of trade means a hazardous material that is carried on a motor vehicle for the purpose of protecting the health and safety of the operator or passengers, supporting the operation or maintenance of a motor vehicle, or by a private motor carrier in direct support of a principal business that is other than transportation by motor vehicle. There are many businesses that transport materials that fall under the materials of trade exception. It is based upon the hazard class of the material and the quantity being transported.

The operator of a motor vehicle that contains a material of trade must be informed of the presence of the hazardous material and must be trained and knowledgeable about the materials of trade exception and understand why it applies to his/her situation.

Item #DVD-510..... \$29.95

Introduction to the DOT Compliance Review

Compliance audits and enforcement activities are the principle means used to ensure that companies are complying with the Federal Motor Carrier Safety Regulations and Hazardous Materials Regulations. Is your company prepared for a DOT compliance review?

This video provides an inside look at the compliance review process. DOT investigators share information about inspection procedures and what they look for while conducting a motor carrier compliance review.

Item #DVD-CR..... \$29.95

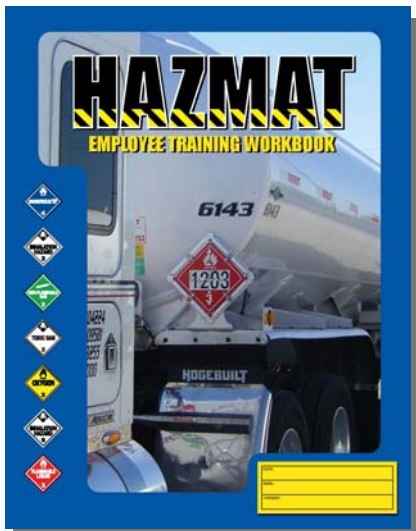
On-Site Hazmat Employee Training Seminars

A large percentage of DOT penalty actions result from a failure to comply with the hazmat employee training requirements (49 CFR 172.704). Is your employee training up-to-date and documented?

By now, most of our customers are aware that we provide easy-to-use Hazmat Employee Workbooks, which allow you to conduct your own in-house training. But, did you know that PERS also provides professional on-site Training Seminars?

We Come To You

Our experienced, knowledgeable instructors provide all of the training materials, including our popular hazmat employee workbooks and all documentation needed to meet the Federal recordkeeping requirements.



Contact PERS to receive a detailed proposal

Hazmat Employee Training



Contact PERS today to learn more about our Hazmat Employee Training Seminar options:

- Schedule training just for your company.
- Organize a cooperative training with the participation of multiple companies in your area; or
- Coordinate with your state or regional industry Association for a sponsored training event.



Hazmat Motor Carrier Compliance Package

Only
\$139.95

How to Survive the DOT Compliance Review

Compliance reviews and enforcement activities are the primary means used to ensure that the Federal Motor Carrier Safety Regulations and the Hazardous Materials Regulations are enforced. Is your company prepared?

Drug and Alcohol Testing • CDL Requirements • Insurance • Accident Register • Qualification of Drivers • Hours of Service • Inspection, Repair, and Maintenance • Hazmat Employee Training • Hazardous Materials Registration Number • Security Plan • Incident Reporting • 24-Hour Emergency Number • General Requirements

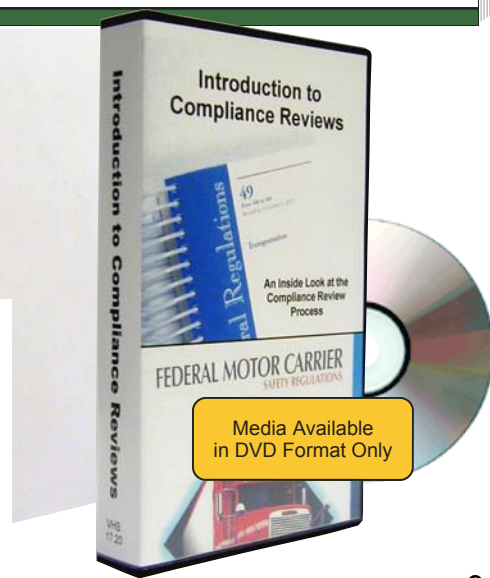
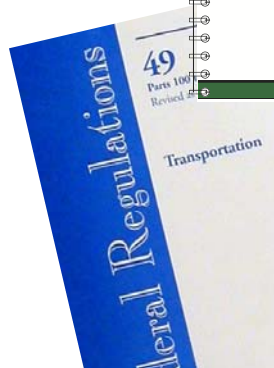
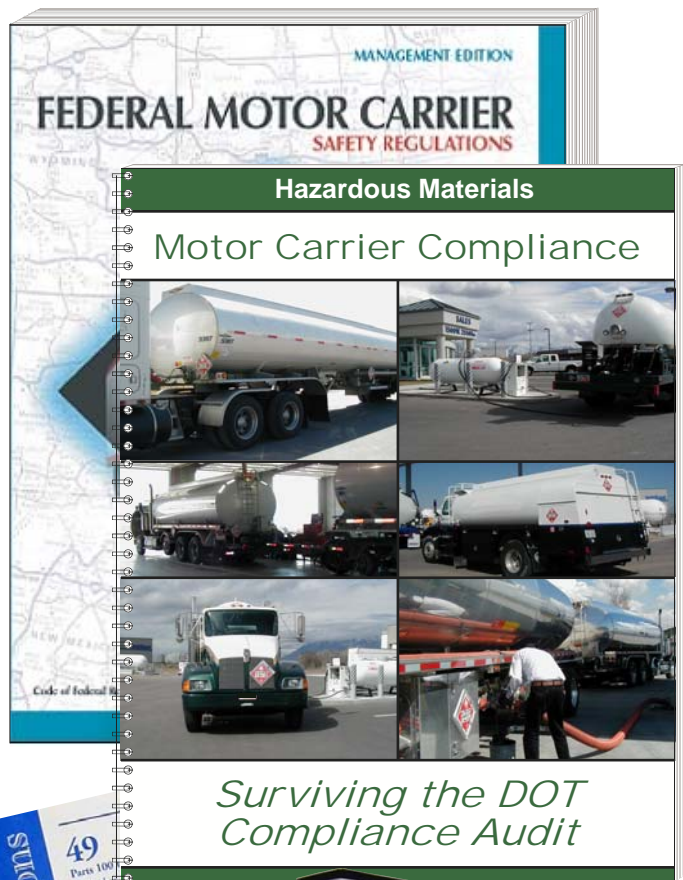
We've taken the information and materials from our Hazmat Motor Carrier Compliance Seminar and converted it into a convenient package that will help you evaluate your company's compliance readiness.

This NEW package includes:

- Hazmat Motor Carrier Compliance Guide *Surviving the DOT Compliance Audit*
- Federal Motor Carrier Safety Regulations Management Edition AND 49 CFR Parts 100-185
- Introduction to Compliance Reviews - *An Inside Look at the DOT Compliance Review Process* (DVD only)
- CD-ROM containing select motor carrier compliance Forms and useful web links

This package delivers the up-to-date information you need to be prepared for a DOT Compliance Review.

When it comes to compliance, it's not as much the "What" ... it's the "How". Learn how to avoid acute and critical violations, a poor safety rating, an out-of-service order, and/or civil or criminal penalties.



Item #HMCC-DVD\$139.95

EMERGENCY RESPONSE

Help Protect Your Facility and Delivery Vehicles

Post the PERS emergency contact number at your storage facilities to provide an immediate contact number for reports of spills, leaks, fire, vandalism, or other situations of concern.

With increased emphasis on hazardous materials transportation and facility security, posting the emergency number on your gates, fences or other facility fixtures also provides a contact number for reports of suspicious or unusual activity.



Aluminum Emergency Sign or Vinyl Decal



- Storage Tank Areas
- Storage Racks
- Self-Service Dispenser Areas
- Facility Fences and Gates

Item #15D (Aluminum Sign) \$17.95 ea.

Item #15 (Vinyl Decal) \$5.70 ea.

Our durable 11½"x16¾" aluminum sign or vinyl decal is perfectly suited for posting your emergency number at self-service dispenser areas, storage racks for DOT portable or forklift containers, and on facility fences or gates

The sign has been created for companies registered with PERS and authorized use of our emergency contact number: 1-800-633-8253.

Item # 15

11"x16½" or 4"x30" Decals

These vinyl signs, with self adhesive backing, are designed for posting the PERS 24-hour emergency number at storage facilities or on delivery vehicles. The decals can be adhered to any rigid surface and mounted on facility gates, fences or other facility fixtures. The decals may also be placed directly on storage tanks or vehicles.

Item #15 / Item #15A

- 1–25 decals \$5.70 ea.
- 26–50 decals \$5.00 ea.
- 51 or more \$4.70 ea.



Perfectly suited for vehicle bumpers ↓

Item #15A



5½"x10½" Vehicle Decal

For emergency situations and added security, communicate the PERS emergency contact number by posting this decal on your delivery or transport vehicles. In the event first responders cannot access the cab of the vehicle to obtain the shipping paper, this decal provides an alternate reference to the emergency contact number.

Item #15B

- 1–25 decals \$4.70 ea.
- 26–50 decals \$4.00 ea.
- 51 or more \$3.70 ea.

Item #15B



National Threat Level POSTER

During a compliance review, first impressions can be critical ...

Demonstrate to USDOT and Motor Carrier investigators your company's commitment to enhancing security.

In part, the new *security plan* and *training* regulations are intended to raise your employees' level of awareness regarding hazmat security.

This laminated poster is designed to effectively communicate the **National Threat Level** to your drivers and other hazmat employees. Use a grease pencil to modify the current Threat Level, as specified by the Department of Homeland Security.

Perfectly suited for posting the National Threat Level in:

- **Dispatch Areas;**
- **Break Rooms; or**
- **Other Areas Frequented by Drivers and other Hazmat Employees.**

Hazmat Transportation Security ...

- Stay alert.
- Be prepared for emergencies.
- Strictly adhere to vehicle attendance requirements.
- Report any suspicious or unusual behavior or activity to dispatch and police.

Homeland Security Advisory System

Advise drivers whenever the National Threat Level is changed.

Use a dry erase marker or grease pencil to indicate the current National Threat Level.

National Threat Level	
<input type="checkbox"/>	SEVERE SEVERE RISK OF TERRORIST ATTACKS
<input type="checkbox"/>	HIGH HIGH RISK OF TERRORIST ATTACKS
<input type="checkbox"/>	ELEVATED SIGNIFICANT RISK OF TERRORIST ATTACKS
<input type="checkbox"/>	GUARDED GENERAL RISK OF TERRORIST ATTACKS
<input type="checkbox"/>	LOW LOW RISK OF TERRORIST ATTACKS

To reorder, contact Professional Emergency Resource Services (PERS) 1-800-728-2482.

Item #SP233 (11" x 17")

ONLY \$8.95 ea.

The current National Threat Level is posted on the PERS website homepage, consistent with the DHS Homeland Security Advisory System.

Laminated Reusable Shipping Papers

The shipping papers listed below are just a small sample from what is available. Each shipping paper is customized to your company and then laminated. **Custom shipping cards can be created on-demand for any hazardous material not listed.** Should you require a shipping papers that are not listed below, please contact our office for immediate assistance. The appropriate Emergency Response Guidebook (ERG) Guide Page is printed on the back of each shipping paper.

- 1—99 \$3.00 ea.
 - 100—199 \$2.50 ea.
 - 200—499 \$2.00 ea.
 - 500—999 \$1.50 ea.
 - 1000 or more \$.95 ea.
- Note: Cards have no expiration date for orders of 500 cards or more.

ITEM #	STOCK SHIPPING PAPERS
#36	COMBO FUEL (Gasoline and Diesel Fuel) for Cargo Tanks
#37	COMBO FUEL (Gasoline, Kerosene, Diesel Fuel, Fuel Oil) for Cargo Tanks
#39	COMBO WELD (Contains most of the common welding related gases)
#42	COMBO GAS (Unleaded Gasoline, Leaded Gasoline, Gasohol)
NA1993	DIESEL FUEL (for Cargo Tanks)
NA1993	FUEL OIL (for Cargo Tanks)
UN1203	GASOLINE (for Cargo Tanks)
UN1223	KEROSENE (for Cargo Tanks)
UN1075	LIQUEFIED PETROLEUM GAS (1 Cargo Tank) for Bobtails / Transp
UN1075	LIQUEFIED PETROLEUM GAS (Cargo Tank(s), Cylinder(s), Portable Tank(s))
UN1075	PROPANE (1 Cargo Tank) for Bobtails / Transports
UN1075	PROPANE (Cargo Tank(s), Cylinder(s), Portable Tank(s))
	OTHER LAMINATED INFORMATION CARDS
#41	PETROLEUM OIL - NOT DOT REGULATED (INFORMATION CARD)
#43	MATERIALS OF TRADE (MOTs) (INFORMATION CARD)



Vinyl Door Pouch (for shipping papers)

Designed as a shipping paper holder, this vinyl door pouch can be installed easily on the interior of the driver-side door, ensuring that the shipping paper is within the driver's immediate reach and visible to persons entering the cab. (Includes four plastic mounting rivets per each door pouch)

Item #45 \$6.95 ea.



China Markers (Grease Pencils)

These special peel-off grease pencils are perfectly suited for use on your laminated shipping papers. (12 Pencils per box)

Item #14 \$13.95 per box

Permanent Vinyl Placards

PERS now makes available the following stock 4-digit placards. These adhesive backed placards are permanent exterior grade vinyl, perfect for use on dedicated equipment. Placards should be applied to clean, dry, oil-free surfaced for best adhesion. Placards should not be applied during extreme temperature periods (hot or cold).

Vinyl Placards \$5.00 ea. (see specific Item Numbers below)



Item #PL1203



Item #PL1993



Item #PL1223

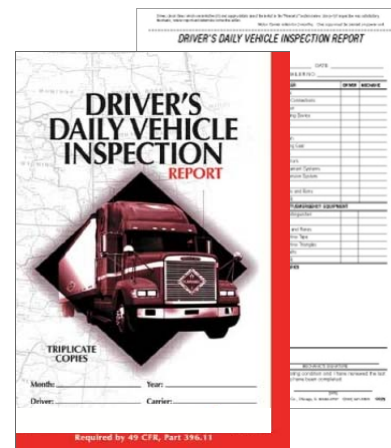


Item #PL1075

Driver's Vehicle Inspection Report (Book)

Commercial motor carriers must ensure that drivers prepare a written vehicle inspection report at the conclusion of each work day. This vehicle inspection report book will help you comply with 49 CFR §396.11, which requires drivers of commercial motor vehicles to prepare daily reports listing defects or deficiencies which may affect safe operation. Each book contains 31 (one month's supply) 3-part sets of 8½" x 5½" forms, plus carbons.

Item #DVIR-STANDARD \$5.00 ea.



Driver's Qualification File (\$391.51)

File comes with all of the forms required by DOT to qualify and hire drivers.

Item #DQFILE-BASIC \$8.50 ea.

Drug and Alcohol Testing Consortium



PERS/DATA is a Third-Party Administrator (TPA) for controlled substances use and alcohol misuse testing. Our program helps carriers, subject to the USDOT drug and alcohol regulations (49 CFR, Part 382), combat the high cost and confusion associated with compliance.

Types of testing include: random selection, pre-employment, reasonable suspicion, post-accident, return-to-duty, and follow-up. We provide confidential random selection and notification, MRO services, and company policy development. Confidential drug and alcohol records are maintained at PERS and meet the Federal record-keeping requirements.

For customers using the PERS Emergency Response Telephone Number:

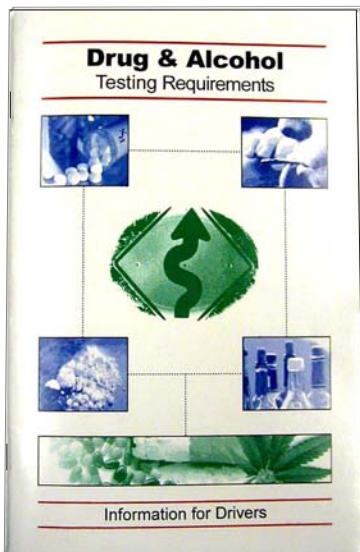
NO Set-Up Fees & NO Annual Program Fees

Testing supplies (specimen collection kits and chain-of-custody forms) are provided at no charge.

Notification | Lab Analysis | MRO Review | Recordkeeping | Reports

Only \$43.00 per test

No Hidden Fees - You are billed only for random selections or for other specimens submitted to our lab for analysis.



Drug & Alcohol Testing Requirements Information for Drivers — Handbook

DON'T FORGET!

§382.601 requires employers to provide educational materials that explain the drug and alcohol testing requirements and the employer's policies and procedures with respect to meeting these requirements. A copy of these materials must be distributed to each driver prior to the start of a drug and alcohol testing program and to each driver subsequently hired or transferred into a position requiring driving a commercial motor vehicle.

This handbook addresses the eleven required elements (§382.601(b)) that must be covered with your drivers, including information concerning the effects of alcohol and drug use on an individual's health, work, and personal life; and the signs and symptoms of an alcohol or a drug problem.

Item #PH11

1-9.....	\$4.95 ea.	50-99	\$3.15 ea.
10-49.....	\$3.60 ea.	100+	\$2.60 ea.

Company Policy Development

Development of Company Policy for Drug and Alcohol Testing

#DAPolicy.....\$50.00

Reasonable Suspicion Training for Supervisors

Training Course - Only \$129.95

Item #DA7-DVD
 Extra Workbooks Item #DA7B

Did you know that nationally 50% of the Top 12 Cited Acute Violations are Drug and Alcohol violations?

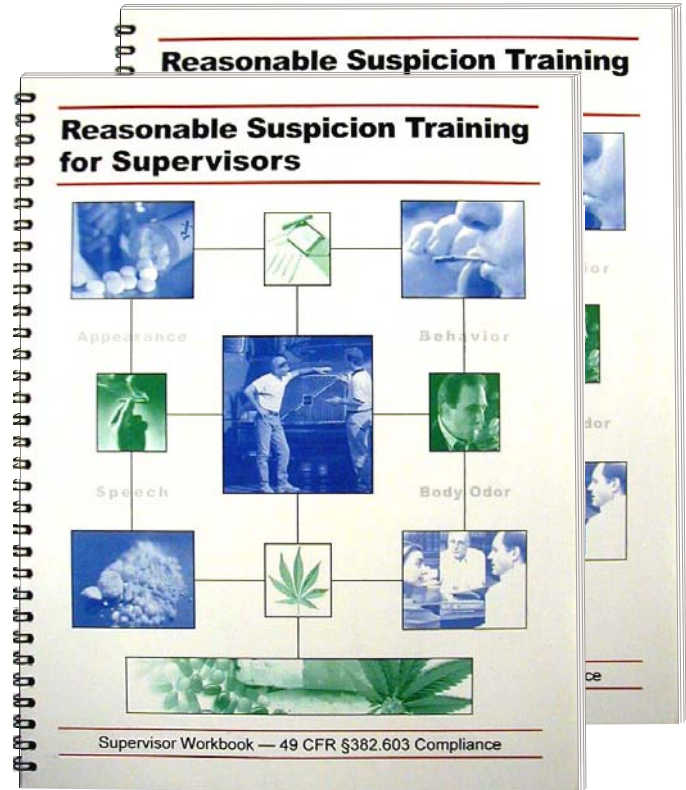
Data Source: FMCSA Motor Carrier Management Information System (MC MIS) — Calendar year 2002.

Part 382 of the Federal Motor Carrier Safety Regulations, *Controlled Substances and Alcohol Use and Testing*, applies to every person subject to the CDL requirements, and to all employers of such persons, who operate commercial motor vehicles in commerce in any state.

Required Training for Supervisors

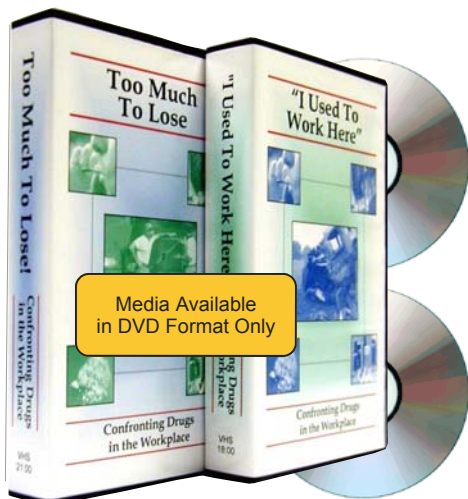
§382.603 requires each employer to ensure that all persons designated to supervise drivers receive at least 60 minutes of training on alcohol misuse and at least an additional 60 minutes of training on controlled substances use. This training is to be used by supervisors to determine whether reasonable suspicion exists to require a driver to undergo testing. Recurrent training is not required.

Supervisor training must include the physical, behavioral, speech, and performance indicators of probable alcohol misuse and use of controlled substances.



Training Course Includes:

- 2 Supervisor Workbooks
(Additional Workbooks are available)
- 2 Training Videos (or DVDs)
- Observed Behavior Reasonable Suspicion Record (Forms)
- Certificates of Completion

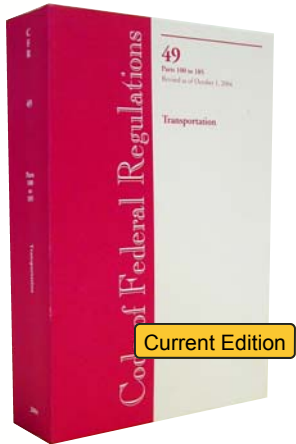


DVD - Too Much To Lose

Intended for use as part of Reasonable Suspicion Training for Supervisors, this video depicts a supervisor who determines he has reasonable cause to test a driver for controlled substances.

DVD - "I Used To Work Here"

This video, also intended for use as part of Reasonable Suspicion Training for Supervisors, is perfectly suited for driver training as well. The video illustrates the consequences of allowing a driver's drug problem to go unchecked.

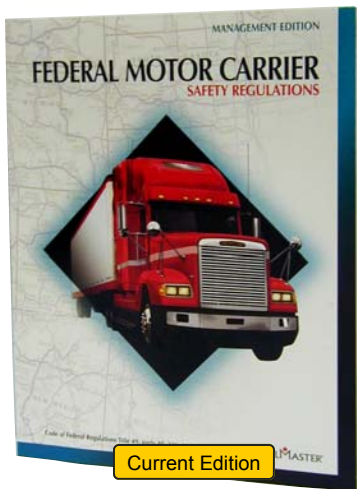


Code of Federal Regulations (49 CFR Parts 100-185)

The Hazardous Materials Regulations govern the transportation of hazardous materials in interstate, intrastate, and foreign commerce in all modes of transportation – air, highway, rail and water.

49 CFR Parts 100-185 is divided into four general areas including: hazardous materials identification and classification; hazard communication (Shipping papers, markings, labels, and placards used to communicate hazards of the materials to emergency responders, and those who handle hazardous materials routinely); packaging requirements; and operational rules.

Item #49CFR Parts 100-185 \$48.00 ea.



Federal Motor Carrier Safety Regulations (Management Edition)

This 8½"x11" Management Edition contains the Federal Motor Carrier Safety Regulations, including Parts 40, 325, 350 and 355-399. All commercial drivers and their employers must comply with the applicable provisions of these regulations, including:

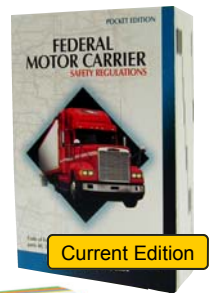
- Drug and Alcohol Testing Requirements
- Commercial Driver's License Standards
- Minimum Levels of Financial Responsibility
- General Applicability and Definitions
- Qualification of Drivers
- Hours of Service of Drivers
- Inspection, Repair & Maintenance

Item #FMCSR-ME \$17.00 ea.

Federal Motor Carrier Safety Regulations (Pocketbook)

Perfect for drivers, this pocketbook edition contains a reprint of the Federal Motor Carrier Safety Regulations. Every commercial driver must be instructed regarding, and comply with, all applicable regulations in this pocketbook.

Item #19 (Standard Bound 4" x 6" Pocket Edition) \$5.50 ea.

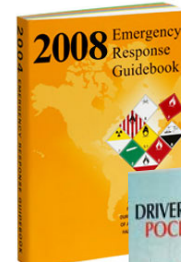


Emergency Response Guidebook (ERG)

The Emergency Response Guidebook (ERG2008) was developed jointly by the US Department of Transportation, Transport Canada, and the Secretariat of Communications and Transportation of Mexico for use by firefighters, police, and other emergency services personnel who may be the first to arrive at the scene of a hazardous material incident.

Item #20 (Standard Bound 4" x 5.5" Pocketbook)..... \$5.50 ea.

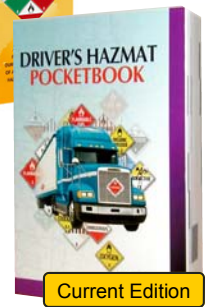
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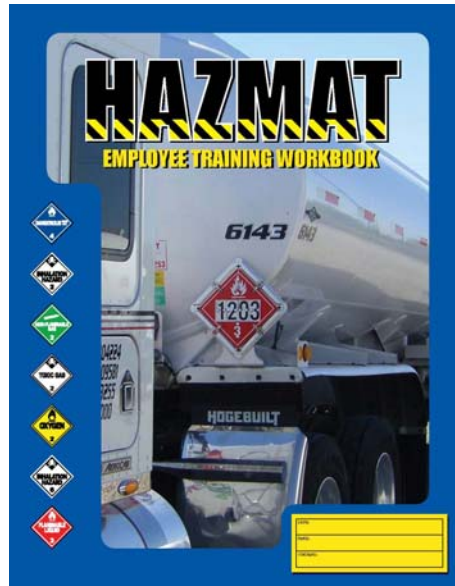
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